

VALLAN



Data centre talent partners.

Specialist executive search for the Southeast Asia data-centre buildout — the MEP, commissioning and construction leaders behind every campus.

CLIENT OFFERING · 2026

JOHOR · JAKARTA-BATAM · SINGAPORE

01

THE OPPORTUNITY

A region building
at remarkable scale.

VALLAN PARTNERS

DATA CENTRE PRACTICE

THE MARKET



The numbers behind the buildout.

4.6 GW

Malaysia data-centre pipeline — the bulk of it AI-linked.

1,000+

Facilities planned in Johor, with hundreds already under construction.

+30%

Jakarta pipeline growth in the first half of 2025 alone.

~2%

Singapore vacancy — capacity is tight and demand keeps climbing.

THE CONSTRAINT

After power, the binding constraint is people.

APAC faces a structural shortfall of skilled data-centre engineers. Campuses are commissioned faster than the talent pool can grow.

That gap is where we work — finding the MEP, commissioning and critical-facilities leaders who get a campus built, energised and live.

02

THE OFFERING

How we
help you **build.**

VALLAN PARTNERS

TALENT FOR THE BUILT ENVIRONMENT

WHAT WE PLACE

The disciplines that deliver a campus.



CORE SPECIALISM

Electrical & MEP design

MEP Design Lead · Senior Electrical (HV/LV) · Mechanical & Cooling · Building Services Lead

CORE SPECIALISM

Commissioning

Commissioning Manager · CxA · Level 4/5 Cx Engineers · QA / QC

Construction & PM

Project Director · Construction Manager · Senior PM · Package Manager

Critical facilities & ops

Critical Facilities Manager · DC Ops Manager · Shift Lead Engineers

Design management

Design Manager · Technical Author · BIM Lead

Cost & procurement

DC Cost Manager · Senior QS · Procurement Lead

MARKET COMMAND

We know who's building — and who they hire.

OPERATORS & DEVELOPERS

The owners.

AirTrunk · PDG · STT GDC · Keppel · Vantage ·
Equinix · YTL · Yondr · STACK · Digital Edge · Nxera

Commissioning the campuses — and our primary search
partners.

DESIGN, ENGINEERING & EPC

The builders.

Exyte · AECOM · Arup · Aurecon · Jacobs · WSP ·
Surbana Jurong · Turner & Townsend · Linesight

Designing and delivering — staffing up in waves per
project win.

HYPERSCALERS

The demand.

AWS · Google · Microsoft · Meta · Oracle ·
ByteDance · Alibaba · Tencent

The force behind the buildout we map end to end.

WHERE WE WORK

The region's fastest-moving hubs.

- 01

Johor, Malaysia

The primary scale-out hub — Sedenak Tech Park & Iskandar Puteri. Roles flow now.
- 02

Jakarta & Batam, Indonesia

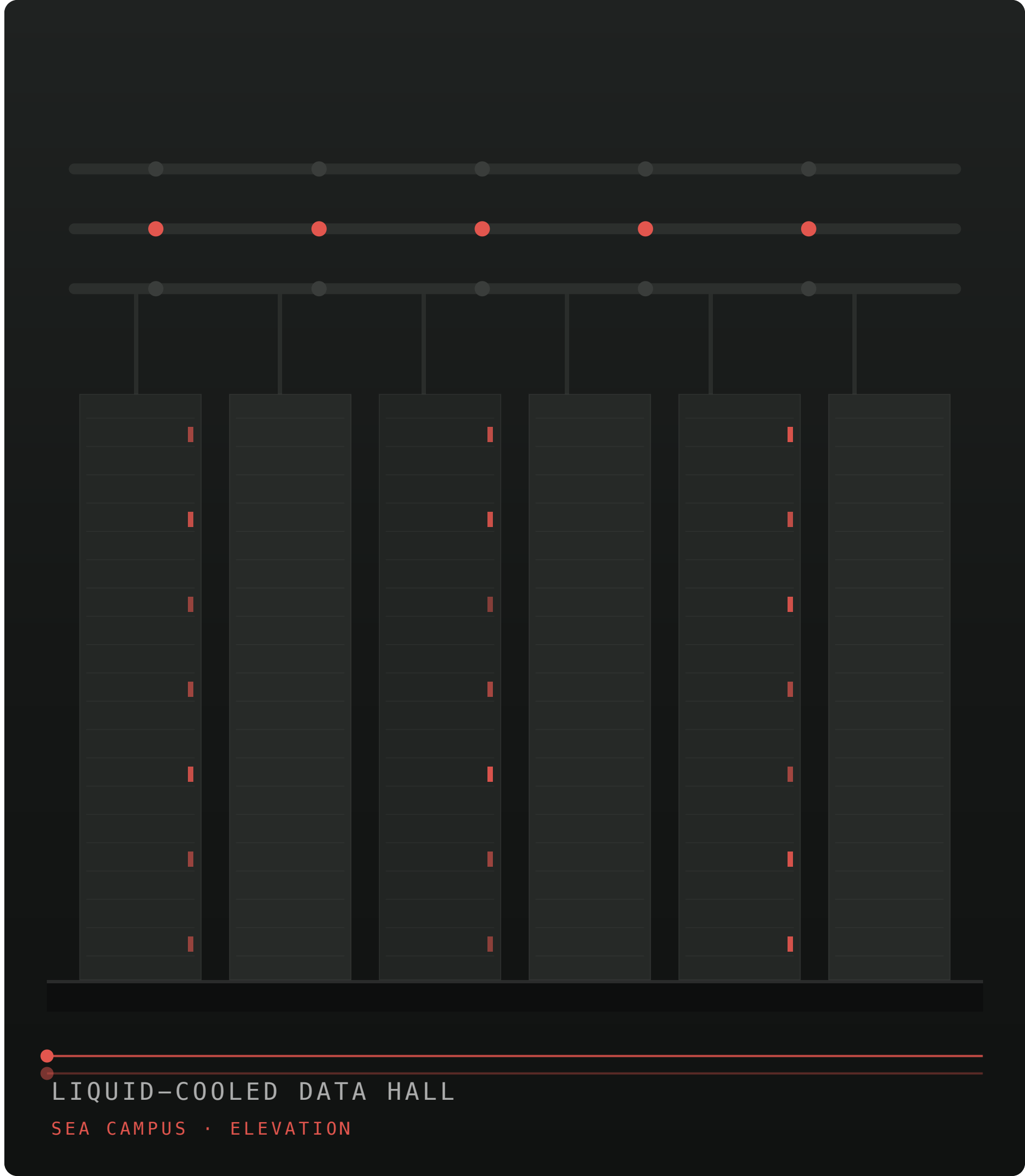
Domestic-demand driven and durable. Nongsa Digital Park as the flagship.
- 03

Thailand · EEC corridor

The most-improved SEA story — multi-building campuses, early and uncrowded.
- ★

Singapore

Where the decision-makers sit. Our base, and the regional gateway.



LIQUID-COOLED DATA HALL

SEA CAMPUS · ELEVATION

GENERALIST SEARCH

Broad.

- Long-list of 40+
- Sector-agnostic sourcing
- Volume-led KPIs
- Limited market context

THE VALLAN WAY

Deep.

- Short-list of 4–6
- Data-centre specialists only
- Candidate-led — talent in hand
- SEA market nuance, hub by hub

HOW AN ENGAGEMENT RUNS

Four steps, one team.



01

Map

We brief deeply, then map the live talent pool across the relevant disciplines and hubs.

02

Engage

We approach named, passive talent directly — not a database. Discreet and specialist.

03

Shortlist

A tight short-list of 4–6, each one we'd stand behind, with full market context.

04

Support

We manage interview, offer and onboarding — and stay on the line right through to start.

VALLAN



Let's build your team.

GREG BROOKS

Founder & Managing Partner

EMAIL

greg@vallan.co

PHONE

+65 8657 0043

BASED IN

Singapore