

VALLAN

CLIENT OFFERING · 2026

Real estate talent partners.

Search for the development, design-management and delivery leaders behind complex property programmes.

SINGAPORE · ASIA PACIFIC · MIDDLE EAST

VALLAN

THE BRIEF

Build the team behind the development.

A development brief can span feasibility, design, procurement, construction and handover. Vallan helps define the leadership and specialist capability required at each stage, then maps the people with relevant asset and programme experience.

WHO WE SUPPORT

Property developers, owners, development platforms and client-side project and design teams.



Illustrative AI-generated image; not a client project

The expertise we search for.

Representative appointments. Each search is defined by the brief.

Development

Development Director · Development Manager · Project Development Lead

Project & programme leadership

Project Director · Programme Director · Senior Project Manager

Technical services

Technical Services Director · Technical Services Manager · Engineering Manager

Design management

Design Director · Design Manager · Head of Design · Technical Design Lead

Construction delivery

Construction Director · Construction Manager · Delivery Lead · Package Manager

Hospitality & mixed use

Hospitality Development Director · Director of Interiors · Mixed-Use Development Lead

Look beyond the title.

01

Development leadership

People who can connect project ambition with commercial priorities, delivery strategy and decision-making.

WE EXPLORE

Which assets and development stages has the person led? What scale, complexity and decision authority did they hold?

02

Design governance

Leaders who can brief consultants, challenge proposals and coordinate owners, operators and delivery teams.

WE EXPLORE

Can they brief and challenge consultants, manage interfaces and make clear recommendations to senior stakeholders?

03

Programme delivery

Experienced teams able to work through project complexity, interfaces and changing priorities.

WE EXPLORE

What evidence supports their delivery record, and are location, relocation and programme expectations realistic?

Talent Partner, PIF-Backed Developer

SAUDI ARABIA · 5-YEAR PARTNERSHIP · 25+ PLACEMENTS

THE BRIEF

A PIF-backed giga-project developer needed to build design, development and delivery teams for a greenfield destination, attracting international talent willing to relocate. Over five years, Vallan mapped global markets and approached candidates directly, making 25+ appointments from Design Manager to Senior Director level.

THE OUTCOME

One Senior Director, Interiors placement led to three further Director-level hires. The luxury hotel asset launched in August 2026. The partnership led to approval as a PIF vendor.

A selected partnership supplied and confirmed by Greg Brooks. Client and candidate names remain confidential.

TALENT PARTNER · 11 PLACEMENTS

International Sports & Entertainment Operator

CHINA & SINGAPORE · SPORTS & ENTERTAINMENT

An international operator needed appointments across commercial leadership, real estate, design and corporate functions. Greg placed 11 professionals across China and Singapore, from Managing Director and functional heads to specialist roles.

Leadership & expansion

Managing Director
VP Real Estate
AVP Business Development
Business Development Director
Business Development Manager

Design & delivery

Design Director
Senior Design Manager
Cost Manager

Corporate functions

Government Relations Director
HR Director
Head of Finance

The right search structure.

01

Executive Search

For senior, confidential or business-critical appointments. A defined market, direct approaches and assessment against the leadership brief.

Typically retained or exclusive.

02

Specialist Search

Development, design management, technical services and delivery roles shaped around the asset, programme and client organisation.

Exclusive or contingent, depending on the assignment.

03

Talent Mapping

Developer-side teams, comparable asset programmes, consultant-to-client career paths and relevant international leadership pools.

Fixed project fee. Can inform a subsequent search.

A focused process. A clear view of the market.

01 / BRIEF

Define the responsibilities, outcomes and must-have experience.

02 / MAP

Identify relevant companies, teams and named individuals.

03 / ASSESS

Approach directly and evaluate experience, interest and fit.

04 / APPOINT

Support interviews, references, offers and the transition.

SINGAPORE · SOUTHEAST ASIA · WIDER APAC · MIDDLE EAST

For major development programmes, the search may need to be global even when the appointment is local. We assess relevant project experience alongside relocation interest and the realities of the destination.



Let's discuss your next appointment.

Greg Brooks

Founder & Managing Partner

Previously a Co-Founder and Director of Amida Global in London, and later Singapore, Greg established Vallan Partners in Singapore to focus on executive and specialist search across the built environment.

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FOR YOUR INITIAL BRIEF

Asset classes · Development stage · Programme scale · Decision authority · Consultant interfaces · Location and package